

Curriculum Vitae

Eng. Ali Mostafa Gaber

Career objective

Seeking a challenging career opportunity as a biomedical Engineer professional in a project Manager and Medical Equipment Planning consultant.

Personal details

Address: 19 Zakaria Younis , Al Mostashfa St., Al
Haram
Marital status: Married

Nationality: Egyptian
Date of birth: 18/12/1978
Tel (mobile): 01062012300
E-mail address: alimostafa8@gmail.com
Military : Exempted

Education

09-1996 ➡ 06-2001

**BSc. Systems and Biomedical Engineering.
Faculty of Engineering - Cairo University**

**Graduation Project : Infusion Pump
Project Evaluation : Excellent**

07-2019 ➡ 07-2021

MBA at **Entrepreneurship and Business university**
(<https://www.eb.university/>)

01-2023 ➡

Starting in DBA thesis in Management

Positions

09-2020 ➡ Till Now

Medical Planner & Medical Equipment consultant as free lancer

- **Preparing BOQ, Technical Spec and Revised Medical planning For HJH hospital (Andalusia Jaddah) Diar consultant**
- **Preparing BOQ, Technical Spec and Revised Medical planning For Dr Wael IVF hospital (Egypt) Diar consultant**
- **Preparing BOQ, Technical Spec and Revised Medical planning For Damanhur University (Egypt) PG Progress consultant**
- **Preparing BOQ, Technical Spec and Revised Medical planning For Suis University (Egypt) with EHE consultant**
- **Medical Consultant for Medical Gas station for Al Mehwar hospital**
- **Medical consultant For El Elizeh Center Cairo**

06-2022 ➡ Till Now

- **GM for Egyptian Medical Co (Misr Medical)**

11-2021 ➡ 07-2022

- **Oversea Account Manager for Chinese company - Hawkmed Co in Africa**

- 03-2013 ➡ 09-2020** Tender Project Manager (Edit Group)
Medical Consultant for hospitals at Egypt and Sudan
- 08-2006 ➡ 03-2013** Step No : 1 worked as Regional Customer service Manager for Egypt , Libya , Sudan , North of Iraq .
Step No:2 working as Tenders & Project Manager For Turnkey Hospitals , Al-Amin Medical Instruments Co. (AMICO) – (Almaghrabi Group) (*Sector: Medical Equipments*)
And Responsible of selecting all New customer and responsible for all Technical Spec and Financial offers.
- 08-2001 ➡ 08-2006** Junior Project Manager & Tenders Engineer (Misr Medical Co) Prepared Turnkey projects & Responsible for Preparing technical and Financial offers for (Medical Gas Network (AirLiquide – Taema), CSSD dept , OR dept)

Training/certifications

- 21-10-2007 ➡ 24-10 - 2007** Alcon surgical Training for Phaco Machine (Model Infiniti) for Ophthalmic Surgical
- 06-01-2008 ➡ 09-01-2008** Microsoft Project (New Horizon Center)
- 23-11-2009 ➡ 24-11-2009** 2nd International Training course from Inomed Co (Freiburg – Germany) about Intraoperative Monitor for ENT & Neurosurgical
- 01—07-2010 ➡ 04—07-2010** Effective Managerial Skills Program (The American University in Cairo)
- 22-11-2010 ➡ 24-11-2010** UV cabinets for Dermatology (Waldmann Co – Germany)
- 15-11-2014 ➡ 20-11-2014** Visiting Ellegi Ophthalmic factory at Napoli – Italy
Training course for Complete CSSD dept (Cisa – Italy)
- 13-09-2015 ➡ 15-09-2015** Sales Training at Dubai for Ophthalmology , Dermatology , ENT diagnostic sets (Heine – Germany)
- 24-12-2017 ➡ 27-12-2017** Sales Training at Dubai for Dental Equipment (Fona – Italy)
- 1-8-2018** Sales & Service Training at Portugal for Medical Furniture (IMO – Portugal)
- 4-02-2019 ➡ 6-02-2019** Sales Training at Dubai For Sterilization Equipment (Cisa –

Italy)

1-2019 ➡ Till Now

Courses at:

PMP (Project Management Professional) Luqman Academy
Agile Project Management Luqman Academy
Digital Marketing from Google
Entrepreneur from Idea to Project From AUC
Sales Manager E3mel Business Academy
CEO E3mel Business Academy
Leadership E3mel Business Academy
Feasibility study E3mel Business Academy
Marketing Manager E3mel Business Academy
SEO digital Marketing eMarketing Institute (Denmark)
Crisis Management Entrepreneurship and Business university
Six Sigma Green Belt Udemy

Conferences

- Attended Medica Fair (Germany) years (2007 , 2008 , 2009 , 2010 , 2011, 2013 , 2014)
- Attended Arab Health Fair (Dubai) years (2008, 2009 , 2010 , 2011, 2014 ,2015,2016,2017 , 2018 , 2019, 2020)
- Attended WFHSS Congress and Conference (Greece) for CSSD dept year (2009)
- Attended ADF Congress and Conference (Paris) for dentaldept year (2014)
- Attended ESCRS Ophthalmic Congress and Conference (Barcelona) year (2015)
- Attended ESCRS Ophthalmic Congress and Conference (Denmark) year (2016)
- Attended ESCRS Ophthalmic Congress and Conference

(Portugal) year (2017)

- Visited a lot of factories at Europe as (IMO for Medical Furniture at Portugal , Kitchen at Germany , Medical Gases)

Language

- | | |
|----------------|----------------------|
| English | - Oral: Excellent |
| | - Written: Excellent |
| Arabic | - Oral: Excellent |
| | - Written: Excellent |

Soft & Hard skills

- Good Teamwork leader
- Creativity & Innovation
- Excellent communication skills
- Excellent organization skills
- AutoCAD Drawing
- Word, Excel, outlook & Internet
- Digital Marketing (Facebook, emails, Twitters, LinkedIn)